

The CRC Energy Efficiency Scheme

For private equity firms and
their portfolio companies

ATP: an overview for portfolio firms

As a private equity professional, you will know the importance of cost reduction and efficiency savings for portfolio companies.

ATP has longstanding relationships with the UK's foremost energy providers and consultancies which enables us to offer you a unique service that will improve your portfolio companies' energy efficiency and result in lower overheads.

Our business model is perfect for private equity because we do not charge a fee for our services, there are no contracts and we will not charge you a percentage of any savings.

Instead, our revenue comes from a profit sharing agreement with each of our suppliers, which means we are motivated by finding you the best solution.

Due to the varying sizes and geographical locations of portfolio companies, it is critical to have an energy partner that can cater for all sizes of companies within any sector. That is why ATP are proud to have partnered with ista, part of the multi €bn ista Group and a world-wide leader for recording and invoicing energy, water and incidental building costs. The ista Group manages 42 million meter points across 26 countries.

The UK operation is the ista Group's European competency centre, this enables ATP to offer you the latest technology and access to one of the UK's leading Energy consultancies to help you save energy, reduce CO₂ emissions and meet the requirements of the CRC Energy Efficiency Scheme.

What is the CRC Energy Efficiency Scheme?

The CRC Energy Efficiency Scheme (CRC) is a new regulatory incentive to improve energy efficiency in large public and private sector organisations. It is a mandatory scheme that aims to improve energy efficiency and reduce the amount of carbon dioxide (CO₂) emitted in the UK.

Organisations that meet the qualification criteria, based on how much electricity they were supplied with in 2008, will be obliged to participate in the CRC. These organisations will then have to monitor their emissions and purchase allowances, initially sold by Government, for each tonne of CO₂ they emit. The more CO₂ an organization emits, the more allowances it has to purchase.

The better an organisation performs in terms of reducing its emissions, the higher it will appear in the annually published CRC league table, showing the comparative performance of all participants. All the revenue raised from selling allowances is 'recycled' back to participants, and the league table position will determine how much of the revenue each organisation receives.

Source: Decc: The CRC Energy Efficiency Scheme

ista has recently taken the Gala Group to successful accreditation with the Carbon Trust Standard.

Gala Bingo Clubs and Casinos

saved over £1 Million in just 12 months across 180 sites thanks to ista

GALA CORAL
GROUP

"The savings were achieved by behavioural changes recommended and implemented by ista. These were successfully followed and supported by our management and staff commitment. This also underpinned our successful Carbon Trust Standard accreditation, project managed by ista – thereby minimising our exposure to CRC charges and enhancing our reputation to contribute to a Greener environment with suppliers and customers alike"

Mr Richard Bass – Gala's Strategic Sourcing Specialist for Utilities and Services



The CRCEE Scheme Qualification and Compliance

Private Equity firms that qualify for the CRC scheme will need to register between 1 April and 30 September 2010 and will either register as a CRC participant or make an information disclosure, based on consumption and company structure.

ista's background in utility supply, metering and energy monitoring ensure that they have a qualified team to advise and guide you through the CRC. ista have continually developed class leading IT systems to provide its clients with a multitude of reporting tools including bill validation, consumptions per meter and CO₂ emissions. Therefore, long established processes are in place to provide a complete CRC solution.

Services that ista can immediately offer to your portfolio include:

- **Assessment of your UK structure and confirmation of CRC qualification**
- **Guidance through the registration process**
- **Ensure all your emissions are captured for your footprint and annual report**
- **Monitor your carbon emissions throughout the year**
- **Collect and record all your emissions data in an evidence pack**
- **Forecast annual carbon emissions (electricity, gas and fuels used on your sites)**
- **Provide support to help you achieve early action metrics through AMR and energy standards**
- **Help you avoid unnecessary penalties (such as those that would apply if you fail to register or keep accurate data)**

The CRCEE Scheme Post Registration - Improving league table results

ATP will work with ista to provide everything you need to comply with the scheme in either a standalone role or alongside existing advisors and in-house teams.

However, the unique opportunity we provide is access to an established, successful Energy Management team that will assist you in achieving the highest possible CRC league table position and ensure that the scheme is cost neutral or even profitable to your organisation.

ista employs a number of award winning Energy Managers that will design and manage an energy consumption reduction programme for your organisation. Some of the organisations already benefitting from their expertise include the City of Manchester Stadium, GSK, BAe and Ford.

Energy reduction: understanding the process

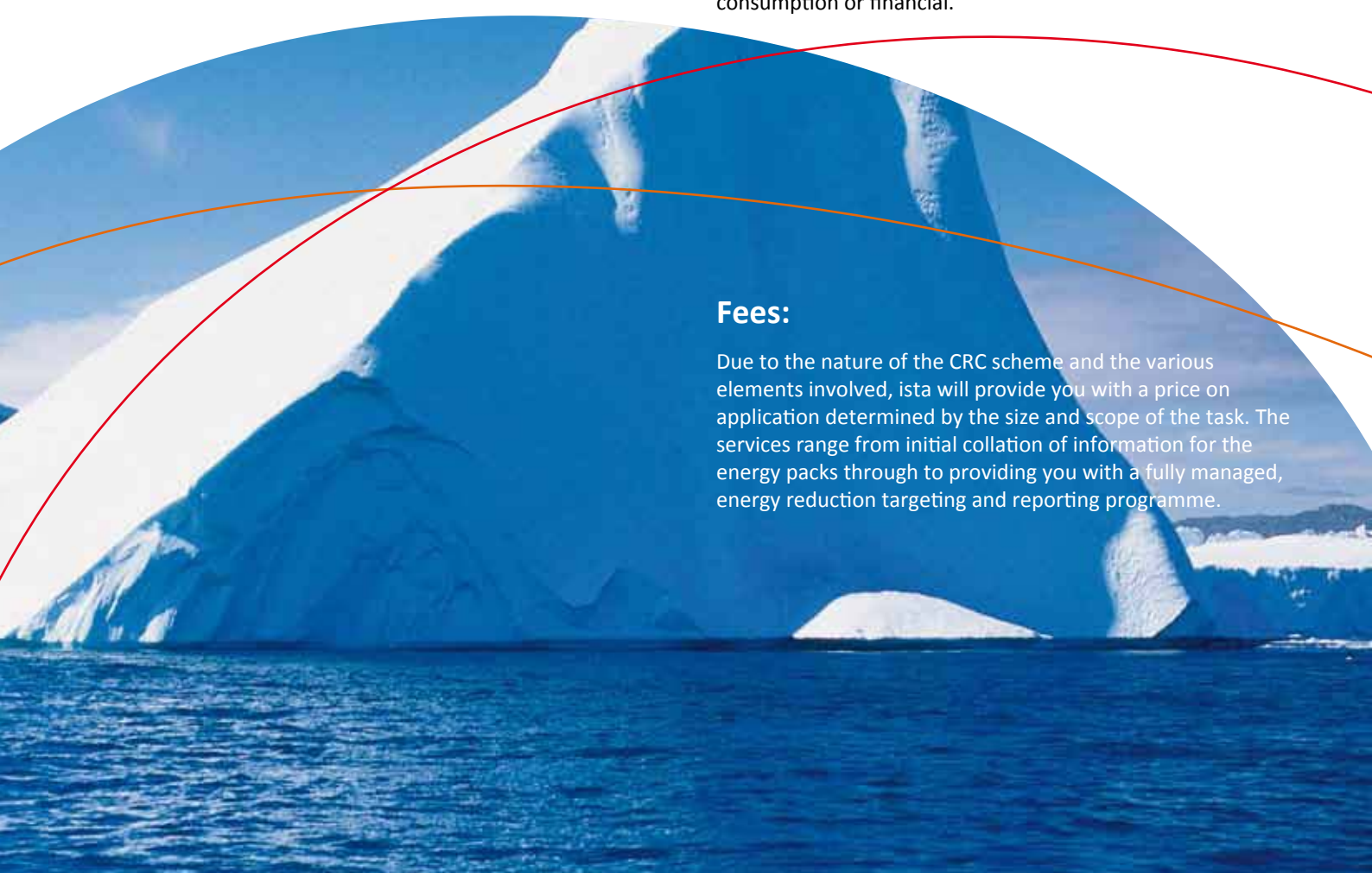
Once we have consulted with you, ista will set up energy reduction programmes to examine consumption data, conduct site surveys, coach company personnel and provide you with daily or weekly cost and consumption reports.

Additionally you will be provided access to ista's web-based consumption and cost reporting portal. This will ensure you have even greater visibility of your portfolios utility cost, consumption and identification of savings potential.

The portal is available at all times and is already in use for over 1.8 million utility meter points across the UK and US. In addition, ista can also send alarm reports to nominated contacts if any of your portfolio exceed set targets, either consumption or financial.

Fees:

Due to the nature of the CRC scheme and the various elements involved, ista will provide you with a price on application determined by the size and scope of the task. The services range from initial collation of information for the energy packs through to providing you with a fully managed, energy reduction targeting and reporting programme.



This combined approach enables us to add real value to our clients

Ask us about some of our other services:

Utility Procurement

Water Auditing

Fixed & Mobile Communications

Insurance & Risk Management Solutions

Business Rates

IT Auditing

Marketing Analytics

Tel: 0207 411 9200

Fax: 0207 411 9097

Tulip House, 70 Borough High Street, London Bridge, London SE1 1XF

info@accesstoprofit.com

www.accesstoprofit.com



www.ista-uk.com