

FREE Mobile Phone Audit

ATP is a specialist consultancy firm who help companies to become more profitable without having to risk additional time or money. Utilising our free business model, ATP is the conduit between the client and the best in breed suppliers that we introduce and manage for our clients.

Why ATP?

We have a proven track record of reducing cost and improving efficiency through a wide range of services. We can look at every facet of your mobile account and make suggestions as to ways in which you can reduce your cost whilst at the same time, increase your service levels. We fully understand that not every organisation wants to change network supplier so we have solutions to cater for this exact scenario. ATP has many years of experience in the Mobile field and like our partners, we are network independent and able to provide the most suitable options/tariffs from all networks as a comparison exercise.

Advantages and benefits

- We have the ability to deal with all size accounts (SME to large corporate)
- All of our suppliers have the highest status levels with the networks
- Dedicated internal and external account managers (24hrs)
- Access to highly trained in-house technical support
- Capability to deploy on the ground staff to oversee the whole porting process
- Totally independent of ALL networks
- Confidently the best commercials in the UK (**on average we save our clients 35% against existing contracts**)
- Bespoke tariffs to suit your call profile and needs
- Experience in dealing with large Public and Private sector Accounts
- Ability to buy our clients out of existing contracts
- Supply on-going tariff analysis ensuring that our clients are always on the most financially advantageous and business critical network plan
- Experience in mobile applications, work force management and rostering solutions
- Empowering our clients to make better informed decisions without smoke and mirrors

What do we require?

In order to carry out a full and accurate audit we simply need:

- a copy of a full month's itemised bill for each handset
- any contract end dates

FREE Mobile Phone Audit cont...

What do our clients receive?

- An accurate report on your current usage and spend profile
- Comparison for ALL networks - including the existing network, showing the advantages of porting to a new network OR remaining with your incumbent
- Clear and impartial advice
- Substantial savings with improved operational efficiency
- Long term business relationship

What makes ATP different?

Unlike traditional business models, we do not charge for our services and our clients get to keep 100% of any savings that we create. Our fees are paid from the profit share in the deals that we introduce and are met exclusively by our trusted and proven suppliers.

CASE STUDIES

Engineering Firm

EXISTING	NEW	RESULT
21 handsets with O2 Average monthly bill £474.51 Handsets needed replacing	Full bill analysis carried out Supplier provided 21 new devices on Orange (mixture of blackberry and i-phone) Client bought out of existing contract. Supplier paid £700 early term fee Monthly bill reduced to £365	Client saves £109.51 per month Over 24 month contract saves £2,628 23% saving

Lloyds Underwriter

EXISTING	NEW	RESULT
71 blackberry's with Vodafone Average monthly bill £2,942 New equipment required	Full bill analysis carried out Supplier provided 71 new Blackberry's on O2 £FOC Bespoke tariff applied Monthly bill reduced to £1,573	Client saves £1,369 per month Over 24 month contract saves £32,856 47% saving

Building Company

EXISTING	NEW	RESULT
150 handsets (90 Blackberry and 60 i-phones) with O2 Average monthly bill £9,965 Using 60,000 minute bundle	Full bill analysis carried out Bundle reduced to 45,000 minutes Supplier provided new hardware to match requirements £FOC Bespoke tariff applied including free data Additional £5,000 hardware fund given Monthly bill reduced to £4,898	Client saves £5,067 per month Over 24 month contract saves £121,608 51% saving

Maintenance Company

EXISTING	NEW	RESULT
512 PDA connections with O2 Average monthly bill £14,000	Full bill analysis carried out Bespoke tariff applied including free data Supplier provided a hardware fund of £112,640 Lone worker application applied MDM (mobile device management) also applied Monthly bill reduced to £5,411	Client saves £8,589 per month Over the 24 month contract saves £206,136 61% saving

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